

Introduction to Foreign Currency Convertible Bonds (FCCBs)

In the exciting days of a rising stock market and low interest rates, Indian corporates found FCCBs an irresistible way of satisfying their hunger for funds to finance their expansion plans. The FCCB is a mix of debt and equity that provides bondholders with the option to convert bonds into equity and is attractive to both the issuer company and the FCCB holder.

Benefits to Bondholders: The convertibility option, low but guaranteed returns and the fact that the FCCBs are redeemable if not converted tempted overseas investors to subscribe to FCCBs.

Benefits to Issuer Company: A cheaper source of borrowing, no requirement for security and lower servicing costs because of the convertibility option drove Indian corporates overseas in a scramble for funds.

Present Scenario:

The situation is now being affected by a number of unforeseen circumstances. At one level, the repayment crisis is attributable to companies' excessive borrowing and the continued fall in stock prices, which neither the issuers nor the FCCB holders expected and now makes the convertibility option impossible. With the stock market booming from 2003 to 2005, there was a general expectation that share prices would continue to soar and the conversion of FCCBs was taken for granted. However, as the shares of many of these borrowers have plummeted and are now trading far below the conversion price, it is highly unlikely that FCCB holders will choose the conversion option.

The other option available to the issuer companies is to repay the bondholders at maturity which involves a lot of expensive cash outgo. Amid today's tight liquidity set up borrower companies would need to shore up their liquidity positions to improve their repayment capability at maturity - at least partly if not wholly, and in installments if not in one go. However with RBI increasing the interest rates, gaining access to low cost funds seems to be a daunting task and replacing low cost debt (FCCBs) with current high interest ECBs might not be the best feasible option.

Currency Woes:

A weaker rupee will aggravate the problem all the more as companies will need more rupees to buy the required dollars to pay off the FCCB holders. Rupee has depreciated by 14% since July 2011 till date and is the worst performing currency during the period.

Action in the FCCB space gains momentum as large redemptions in CY12E pooled with depreciating rupee raise concerns on these obligations.

FCCBs Maturing in CY12E

FCCBs worth US\$ 5.3 bn are up for maturity with redemption value of US\$7.25 bn in CY12E. Although next two months are subdued in terms on redemptions, March will witness huge redemptions worth US\$ 1.4 bn as two large convertibles viz. Rcom and Subex Ltd get matured.

FCCB Cosmos

Convertibles of a lot of companies are trading at yields which are far higher than their average YTM implying a high probability of default. Deep out of the money convertibles of companies like Moser Baer, Subex, GTL Infra and Orchid Chemicals are trading at yields ranging from 70% to 439% raising concerns about meeting their obligations.

Double Whammy: Weakening Rupee and bear market

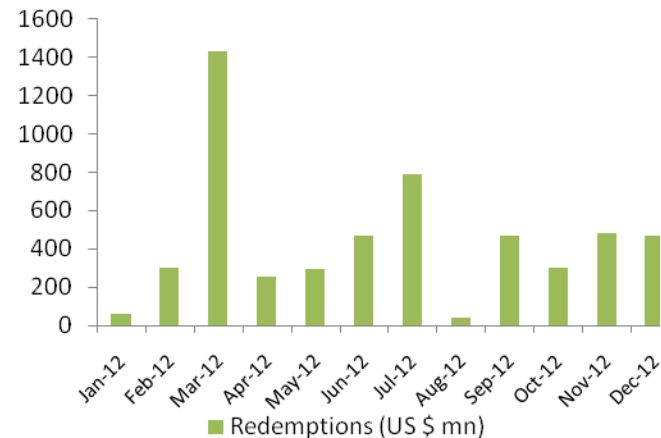
Rupee refinancing will be high-cost in many cases. The favorable interest differential evaporates, and currency depreciation of almost 14% since July 2011 looming large. Also in the wake of a bear market, it is very likely that corporations may have to redeem the convertibles for expensive cash, instead of paying in shares.

USD/INR – 14% Depreciation since July 2011



Source: Bloomberg, Fairwealth Securities

Redemption worth US\$ 1.4bn in March 2012



Source: Bloomberg, Fairwealth Securities

FCCBs maturing in next two months

- Orchid Chemicals has received sanction for US\$ 100 million by way of ECBs (External Commercial Borrowings) from the banking system to redeem the outstanding FCCBs (Foreign Currency Convertible Bonds) of US\$ 117 million, along with the yield-to-maturity when they fall due in February 2012.
- Rajesh Exports is the only ITM convertible maturing in the next two months. Company's stock is trading at 106% premium to its conversion price

Company	Issue Date	Maturity Date	Amt Issued (US\$ mn)	Amt Outstanding (US\$ mn)	Stock Price (A)	Conversion Price (B)	Bond Price (C)	Discount (A/B)	Redemption Premium (%)	Current YTM (%)
SHRENUJ & CO LTD	22-Jan-07	23-Jan-12	8	0	59.8	50.0		20%	126.3	NA
ERA CONSTRUCTION	24-Jan-07	25-Jan-12	75	40	135.5	159.0	139.4	-15%	149.0	264.5
RUCHI INFRASTR	2-Feb-07	3-Feb-12	40	13	14.9	39.0	114.8	-62%	144.5	NA
MURLI INDUSTRIES	5-Feb-07	6-Feb-12	23	6	16.6	379.0		-96%	149.8	NA
SURYAJYOTI SM	16-Feb-07	17-Feb-12	10	3	14.6	42.0	111.5	-65%	140.5	NA
RAJESH EXPORTS	14-Feb-07	21-Feb-12	150	17	138.2	67.0	157.2	106%	148.2	NA
PRITHVI INFORMAT	26-Feb-07	27-Feb-12	50	50	14.8	346.0		-96%	152.2	NA
ORCHID CHEM	27-Feb-07	28-Feb-12	175	117	140.6	348.0	130.6	-60%	142.8	70.4

Stock Price Performance of FCCBs maturing in next two months

Company	Issue Date	Maturity Date	Amt Issued (US\$ mn)	Amt Outstanding (US\$ mn)	Stock Price (A)	Conversion Price (B)	Discount (A/B)	1m	3m	6m	12m
SHRENUJ & CO LTD	22-Jan-07	23-Jan-12	8	0	59.8	50.0	20%	-2.0%	-4.9%	6.8%	39.6%
ERA CONSTRUCTION	24-Jan-07	25-Jan-12	75	40	135.5	159.0	-15%	-8.7%	-10.9%	-19.9%	-35.7%
RUCHI INFRASTR	2-Feb-07	3-Feb-12	40	13	14.9	39.0	-62%	-8.6%	-33.6%	-25.7%	-35.4%
MURLI INDUSTRIES	5-Feb-07	6-Feb-12	23	6	16.6	379.0	-96%	-10.3%	-27.4%	-46.5%	-69.3%
SURYAJYOTI SM	16-Feb-07	17-Feb-12	10	3	14.6	42.0	-65%	9.8%	-36.1%	-48.5%	-66.0%
RAJESH EXPORTS	14-Feb-07	21-Feb-12	150	17	138.2	67.0	106%	3.6%	0.2%	35.6%	4.5%
PRITHVI INFORMAT	26-Feb-07	27-Feb-12	50	50	14.8	346.0	-96%	-0.7%	-21.7%	-49.3%	-60.8%
ORCHID CHEM	27-Feb-07	28-Feb-12	175	117	140.6	348.0	-60%	-10.0%	-14.3%	-43.6%	-49.6%

Deep Out of the Money (OTM) Convertibles

- Deep OTM convertibles are those whose stock prices are currently trading at a deep discount to the conversion price of the FCCB. Given below is a list of FCCBs whose stock prices are trading at more than 50% discount to their conversion prices.
- 3i Infotech Ltd, Reliance Communications, Orchid Chemicals and Subex Ltd are large Deep OTM convertibles with stock prices trading at a discount of 91%, 88%, 60% and 58% respectively with high yields.
- We do not expect these bonds to get converted into equity and hence companies will have to arrange for the funds to meet the repayment obligations.
- Reliance Communications is in the early stages of talks with state-owned China Development Bank for a syndicated loan of \$925 million, the same size as the convertible bond. The bank is likely to approach other Chinese lenders about syndicating the loan
- Recently 3i Infotech has announced a debt restructuring plan with one of the options being explored is to convert short-term loans into long-term credit and revision in interest rates.
- Subex Ltd is also looking to raise \$135 million so as to refinance its FCCBs which are maturing in March 12.
 - Company expects to complete this entire fund raising activity by mid to end of February
 - Subex is looking to raise this amount by way of both Equity and Debt

Deep Out of the Money (OTM) Convertibles

Company	Issue Date	Maturity Date	Amt Issued (US\$ mn)	Amt Outstanding (US\$ mn)	Stock Price (A)	Conversion Price (B)	Bond Price (C)	Discount (A/B)	Redemption Premium (%)	Current YTM (%)
MOSER BAER INDIA	20-Jun-07	21-Jun-12	75	43	16.4	364.0	45.0	-96%	139.4	439.0
3I INFOTECH LTD	26-Jul-07	27-Jul-12	100	66	14.2	166.0	93.8	-91%	141.4	93.0
SHREE ASHT CINE	21-Dec-07	22-Dec-12	33	22	4.0	44.0	90.0	-91%	126.4	NA
3I INFOTECH LTD	2-Apr-07	3-Apr-12	39	26	14.2	154.0	101.6	-91%	139.6	171.5
EVEREST KANTO CY	9-Oct-07	10-Oct-12	35	35	29.7	271.0	121.8	-89%	142.8	23.5
RELIANCE COMM	28-Feb-07	1-Mar-12	1000	925	77.7	661.0	121.9	-88%	127.7	36.4
ICSA INDIA LTD	27-Apr-07	28-Apr-12	24	24	27.1	227.0		-88%	136.4	NA
GREAT OFFSHORE L	5-Oct-07	12-Oct-12	42	40	80.3	565.0	91.4	-86%	100.0	20.1
ICSA INDIA LTD	9-Mar-07	10-Mar-12	22	22	27.1	190.0		-86%	136.4	NA
GTL INFRASTRUCTR	28-Nov-07	29-Nov-12	300	228	9.3	53.0	53.9	-83%	140.4	195.5
ROLTA INDIA LTD	28-Jun-07	29-Jun-12	150	97	65.0	369.0	121.1	-82%	139.4	31.4
SUZLON ENERGY LT	11-Jun-07	12-Jun-12	300	211	18.9	97.0	120.0	-81%	145.2	51.3
SUZLON ENERGY LT	10-Oct-07	11-Oct-12	200	121	18.9	97.0	108.9	-81%	144.9	43.6
SUZLON ENERGY LT	8-May-09	12-Jun-12	36	36	18.9	77.0	129.0	-76%	150.2	44.6
SUZLON ENERGY LT	8-May-09	11-Oct-12	21	21	18.9	77.0	125.6	-76%	157.7	38.2
JAIPRAKASH ASSO	11-Sep-07	12-Sep-12	400	354	53.3	165.0	126.4	-68%	147.7	24.6
EDUCOMP SOLUTION	25-Jul-07	26-Jul-12	80	79	209.0	590.0	119.8	-65%	141.1	33.3
RUCHI INFRASTR	2-Feb-07	3-Feb-12	40	13	14.9	39.0	114.8	-62%	144.5	NA
GAYATRI PROJECTS	2-Aug-07	3-Aug-12	40	35	113.1	288.0	65.3	-61%	120.4	201.7
ORCHID CHEM & PH	27-Feb-07	28-Feb-12	175	117	140.6	348.0	130.6	-60%	142.8	70.4
SUBEX LTD	2-Nov-09	9-Mar-12	99	60	33.5	80.0	109.6	-58%	142.4	83.9
BHARAT FORGE LTD	28-Apr-06	28-Apr-12	40	40	264.6	604.0	138.7	-56%	142.6	10.6
HOTEL LEELA VENT	24-Apr-07	25-Apr-12	100	42	31.8	72.0	137.9	-56%	146.6	22.3

In The Money (ITM) Convertibles (Very Few)

- ITM convertibles are those whose stock prices are currently trading at a premium to the conversion price of the FCCB. Given below is a list of FCCBs whose stock prices are trading at a premium to their conversion prices.
- Only 8 convertibles from the entire FCCB universe have their stock prices trading at a premium to their conversion prices.
- Tata Motors is the only blue chip company whose stock price is trading above its conversion price.
- Surana Industries stock is trading at a premium of whopping 216% to its conversion price. Company has FCCB worth US\$ 14 mn maturing in June 2012 which we believe in all probabilistic might get converted into equity by the bondholders.

Company	Issue Date	Maturity Date	Amt Issued (US\$ mn)	Amt Outstanding (US\$ mn)	Stock Price (A)	Conversion Price (B)	Bond Price (C)	Premium (A/B)	Redemption Premium (%)	Current YTM (%)
TATA MOTORS LTD	11-Jul-07	12-Jul-12	490	473	200.6	181.0	128.6	11%	131.8	4.9
SHRI LAKSHMI COT	20-Sep-07	27-Sep-12	10	10	125.0	108.0		16%	144.7	NA
SHRENUJ & CO LTD	22-Jan-07	23-Jan-12	8	0	59.8	50.0		20%	126.3	NA
SHARON BIO MED	27-Nov-07	4-Dec-12	17	17	292.8	228.0	90.0	28%	141.2	NA
PIDILITE	6-Dec-07	7-Dec-12	40	37	143.6	102.0	130.8	41%	139.4	NA
TATA MOTORS LTD	15-Oct-09	16-Oct-14	375	120	200.6	121.0	150.8	66%	108.5	(8.5)
RAJESH EXPORTS	14-Feb-07	21-Feb-12	150	17	138.2	67.0	157.2	106%	148.2	NA
SURANA INDUSTRIE	15-Jun-07	20-Jun-12	14	14	442.0	140.0		216%	129.4	NA

At The Money (ATM) Convertibles

- ATM convertibles are those whose stock prices are trading very close to the conversion price of the FCCB. We consider FCCBs whose stock prices are trading either 5% above or below their conversion prices as ATM convertible.
- Man Industries, Advanta India and Core Projects are the only three ATM convertibles...*Refer FCCB Cosmos table(Details Highlighted in Grey)*
- Advanta India and Core projects are more recent issues with their FCCBs maturing in 2015 and 2016 respectively. Although the stock prices are currently trading close to the conversion prices we will have to wait for some more time to get a clearer picture on these convertibles.
- Man Industries has FCCB worth US\$ 44mn maturing in May 12. Stock price of Man Industries is currently trading at a discount of only 5% to its conversion price.

Yield Analysis

- On analyzing the YTM of the FCCBs we found that there are a few convertibles which are trading at a very high YTM. Such high YTM signal a red flag warning implying a probability of default.
- Moser Baer India is trading at yield of 369% above its average YTM for the past 1 year.
- GTL Infra is currently trading at yields of 195%. Such spike in the yields implies a probability of default.
- Subex with current YTM of 83.9% is looking to raise US\$ 135 mn to refinance its FCCB.

Company	Issue Date	Maturity Date	Amt Issued (US\$ mn)	Amt Outstanding (US\$ mn)	Stock Price (A)	Conversion Price (B)	Current YTM (%)	Avg YTM (%)	Change (%)
AKSH OPTIFIBRE	8-Jan-08	8-Jan-13	20	20	7.0	60.0	474.3	320.6	47.9%
MOSEER BAER INDIA	20-Jun-07	21-Jun-12	75	43	16.4	364.0	439.0	93.5	369.7%
ERA CONSTRUCTION	24-Jan-07	25-Jan-12	75	40	135.5	159.0	264.5	53.9	390.3%
GEMINI COMMUNICA	17-Jul-07	18-Jul-12	19	19	20.0	42.0	204.7	82.6	147.9%
GAYATRI PROJECTS	2-Aug-07	3-Aug-12	40	35	113.1	288.0	201.7	142.9	41.1%
GTL INFRASTRUCTR	28-Nov-07	29-Nov-12	300	228	9.3	53.0	195.5	134.3	45.5%
3I INFOTECH LTD	2-Apr-07	3-Apr-12	39	26	14.2	154.0	171.5	64.6	165.3%
3I INFOTECH LTD	26-Jul-07	27-Jul-12	100	66	14.2	166.0	93.0	37.9	145.1%
SUBEX LTD	2-Nov-09	9-Mar-12	99	60	33.5	80.0	83.9	35.5	136.1%
ORCHID CHEM & PH	27-Feb-07	28-Feb-12	175	117	140.6	348.0	70.4	16.5	326.4%
SUZLON ENERGY LT	11-Jun-07	12-Jun-12	300	211	18.9	97.0	51.3	22.0	133.3%
SUZLON ENERGY LT	8-May-09	12-Jun-12	36	36	18.9	77.0	44.6	19.9	123.9%
SUZLON ENERGY LT	10-Oct-07	11-Oct-12	200	121	18.9	97.0	43.6	21.8	99.7%
SUZLON ENERGY LT	8-May-09	11-Oct-12	21	21	18.9	77.0	38.2	19.5	95.7%
RELIANCE COMM	28-Feb-07	1-Mar-12	1000	925	77.7	661.0	36.4	15.8	130.0%
EDUCOMP SOLUTION	25-Jul-07	26-Jul-12	80	79	209.0	590.0	33.3	14.4	130.3%
SUZLON ENERGY LT	12-Apr-11	13-Apr-16	175	175	18.9	54.0	25.5	11.8	116.3%
JAIPRAKASH POWER	12-Feb-10	13-Feb-15	200	200	33.7	86.0	25.0	10.9	128.8%
JAIPRAKASH ASSO	11-Sep-07	12-Sep-12	400	354	53.3	165.0	24.6	12.8	91.4%
EVEREST KANTO CY	9-Oct-07	10-Oct-12	35	35	29.7	271.0	23.5	15.1	56.2%
HOTEL LEELA VENT	24-Apr-07	25-Apr-12	100	42	31.8	72.0	22.3	12.4	79.5%

Repayment Options available to issuers and FCCB holders

Raising equity: The borrower company may raise fresh equity in order to redeem FCCBs. However, fresh equity would lead to the dilution of the existing shareholding base, which the existing shareholders may not want.

Raising debt: The borrower company may consider raising fresh debt to pay off its FCCBs, although the workability of this option depends on the cost at which such debt could be raised and the servicing burden. Considering the present credit squeeze and high-cost regime, raising fresh debt may prove expensive.

Refinancing through new FCCBs or ECBs: Under this option, a company may issue new FCCBs or raise external commercial borrowings (ECBs) to redeem existing FCCBs. A new FCCB may be issued with a lower conversion price by linking it to more realistic price levels. Raising fresh FCCBs or ECBs may be preferable to raising debt, since the cost of raising new FCCBs or ECBs may be lower (eg. Orchid Chemicals). However, raising fresh FCCBs or ECBs will depend on a company's ability to find new lenders and convince them of the safety of their money, despite the company's present inability to redeem its existing FCCBs.

Restructuring FCCBs: Under this option, both the FCCB holders and the company may negotiate and restructure the FCCBs. The restructuring may include changing the terms of existing FCCBs (e.g. extending the maturity period, lowering the premium payable at redemption or waiving part of a principal or interest), or may include the exchange of existing FCCBs with the new FCCBs. However, under the circular, change in the existing conversion price is not permissible while restructuring FCCBs.

Buyback or premature repayment at discount: This option is more viable for those companies that face lesser liquidity and, while not in a position to redeem FCCBs fully, may redeem them substantially.

Legal proceedings often the only option: It is also possible that in some cases none of the above options would be implemented, leading to questions as to whether there is any other option available to FCCB holders - for example, can they approach the courts or other authorities, asking them to direct companies to repay FCCBs forthwith or face a winding-up action? However, as is usual in winding up proceedings, even after an admission of petition by the court, it may take several years to complete the liquidation of a company and repayment to FCCB holders (eg, the dispute between Wockhardt and its investors).

FCCB Cosmos: List of Outstanding Indian FCCBs

Company	Issue Date	Maturity Date	Amt Issued (US\$ mn)	Amt Outstanding (US\$ mn)	Stock Price (A)	Conversion Price (B)	Bond Price (C)	Discount (A/B)	Redemption Premium (%)	Current YTM (%)
SHRENUJ & CO LTD	22-Jan-07	23-Jan-12	8	0	59.8	50.0		20%	126.3	NA
ERA CONSTRUCTION	24-Jan-07	25-Jan-12	75	40	135.5	159.0	139.4	-15%	149.0	264.5
RUCHI INFRASTR	2-Feb-07	3-Feb-12	40	13	14.9	39.0	114.8	-62%	144.5	NA
MURLI INDUSTRIES	5-Feb-07	6-Feb-12	23	6	16.6	379.0		-96%	149.8	NA
SURYAJYOTI SM	16-Feb-07	17-Feb-12	10	3	14.6	42.0	111.5	-65%	140.5	NA
RAJESH EXPORTS	14-Feb-07	21-Feb-12	150	17	138.2	67.0	157.2	106%	148.2	NA
PRITHVI INFORMAT	26-Feb-07	27-Feb-12	50	50	14.8	346.0		-96%	152.2	NA
ORCHID CHEM & PH	27-Feb-07	28-Feb-12	175	117	140.6	348.0	130.6	-60%	142.8	70.4
RELIANCE COMM	28-Feb-07	1-Mar-12	1000	925	77.7	661.0	121.9	-88%	127.7	36.4
KALINDEE RAIL NI	1-Mar-07	7-Mar-12	7	3	110.7	150.0		-26%	100.0	NA
SUBEX AZURE	8-Mar-07	9-Mar-12	180	39	33.5	656.0	92.7	-95%	136.0	290.5
SUBEX LTD	2-Nov-09	9-Mar-12	99	60	33.5	80.0	109.6	-58%	142.4	83.9
UFLEX INDUSTRIES	8-Mar-07	9-Mar-12	85	9	131.1	145.0	119.2	-10%	121.9	17.1
ICSA INDIA LTD	9-Mar-07	10-Mar-12	22	22	27.1	190.0		-86%	136.4	NA
KAMAT HOTELS	13-Mar-07	14-Mar-12	18	16	117.1	225.0		-48%	120.5	NA
KLG SYSTEL LTD	26-Mar-07	27-Mar-12	22	22	25.6	350.0		-93%	143.8	NA
POKARNA LTD	28-Mar-07	29-Mar-12	12	12	84.2	237.0		-64%	144.5	NA
3I INFOTECH LTD	2-Apr-07	3-Apr-12	39	26	14.2	154.0	101.6	-91%	139.6	171.5
GRABAL ALOK IMPX	5-Mar-07	5-Apr-12	20	20	17.4	51.0	123.8	-66%	142.2	NA
AARVEE DENIMS	10-Apr-07	11-Apr-12	20	4	30.0	127.0		-76%	148.0	NA
WANBURY LTD	20-Apr-07	23-Apr-12	10	10	21.0	138.0		-85%	138.7	NA
HOTEL LEELA VENT	24-Apr-07	25-Apr-12	100	42	31.8	72.0	137.9	-56%	146.6	22.3
PIONEER EMBR LTD	27-Apr-07	28-Apr-12	15	11	11.3	156.0		-93%	149.2	NA
ICSA INDIA LTD	27-Apr-07	28-Apr-12	24	24	27.1	227.0		-88%	136.4	NA
BHARAT FORGE LTD	28-Apr-06	28-Apr-12	40	40	264.6	604.0	138.7	-56%	142.6	10.6

FCCB Cosmos: List of Outstanding Indian FCCBs (Contd.)

Company	Issue Date	Maturity Date	Amt Issued (US\$ mn)	Amt Outstanding (US\$ mn)	Stock Price (A)	Conversion Price (B)	Bond Price (C)	Discount (A/B)	Redemption Premium (%)	Current YTM (%)
KSL REALTY & INF	18-May-07	19-May-12	80	80	34.2	213.0	75.7	-84%	139.5	283.8
MAN INDUSTRIES I	22-May-07	23-May-12	50	44	109.0	115.0	134.0	-5%	146.6	25.7
SUZLON ENERGY LT	11-Jun-07	12-Jun-12	300	211	18.9	97.0	120.0	-81%	145.2	51.3
SUZLON ENERGY LT	8-May-09	12-Jun-12	36	36	18.9	77.0	129.0	-76%	150.2	44.6
SURANA INDUSTRIE	15-Jun-07	20-Jun-12	14	14	442.0	140.0		216%	129.4	NA
MOSER BAER INDIA	20-Jun-07	21-Jun-12	75	46	16.4	408.0	43.2	-96%	135.1	NA
MOSER BAER INDIA	20-Jun-07	21-Jun-12	75	43	16.4	364.0	45.0	-96%	139.4	439.0
STRIDES ARCOLAB	26-Jun-07	27-Jun-12	100	80	392.1	462.0	133.0	-15%	145.1	19.8
JSW STEEL LTD	27-Jun-07	28-Jun-12	325	274	572.3	953.0	133.8	-40%	142.8	15.0
PYRAMID SAIMIRA	3-Jul-07	4-Jul-12	90	90	5.3	247.0	7.8	-98%	136.2	NA
TATA MOTORS LTD	11-Jul-07	12-Jul-12	490	473	200.6	181.0	128.6	11%	131.8	4.9
TANTIA CONSTRUCT	17-Jul-07	18-Jul-12	8	3	41.5	140.0		-70%	137.9	NA
GEMINI COMMUNICA	17-Jul-07	18-Jul-12	19	19	20.0	42.0	52.7	-53%	105.1	204.7
MICRO TECHNOLOGI	20-Jul-07	23-Jul-12	20	13	167.3	250.0		-33%	143.4	NA
OK PLAY INDIA LT	23-Jul-07	24-Jul-12	10	0	12.5	98.0		-87%	146.3	NA
EDUCOMP SOLUTION	25-Jul-07	26-Jul-12	80	79	209.0	590.0	119.8	-65%	141.1	33.3
3I INFOTECH LTD	26-Jul-07	27-Jul-12	100	66	14.2	166.0	93.8	-91%	141.4	93.0
GAYATRI PROJECTS	2-Aug-07	3-Aug-12	40	35	113.1	288.0	65.3	-61%	120.4	201.7
ZENITH INFOTECH	16-Aug-07	17-Aug-12	45	45	41.2	522.0	94.3	-92%	103.8	NA
TULIP IT SRVCS	26-Jul-07	26-Aug-12	150	97	111.9	227.0	131.8	-51%	144.5	15.3
TATA STEEL LTD	4-Sep-07	5-Sep-12	875	382	361.8	731.0	121.3	-51%	123.3	3.6
JAIPRAKASH ASSO	11-Sep-07	12-Sep-12	400	354	53.3	165.0	126.4	-68%	147.7	24.6
SHRI LAKSHMI COT	20-Sep-07	27-Sep-12	10	10	125.0	108.0		16%	144.7	NA
EVEREST KANTO CY	9-Oct-07	10-Oct-12	35	35	29.7	271.0	121.8	-89%	142.8	23.5
SUZLON ENERGY LT	10-Oct-07	11-Oct-12	200	121	18.9	97.0	108.9	-81%	144.9	43.6
SUZLON ENERGY LT	8-May-09	11-Oct-12	21	21	18.9	77.0	125.6	-76%	157.7	38.2

FCCB Cosmos: List of Outstanding Indian FCCBs (Contd.)

Company	Issue Date	Maturity Date	Amt Issued (US\$ mn)	Amt Outstanding (US\$ mn)	Stock Price (A)	Conversion Price (B)	Bond Price (C)	Discount (A/B)	Redemption Premium (%)	Current YTM (%)
XL ENERGY LTD	22-Oct-07	23-Oct-12	40	32	5.6	160.0		-97%	143.6	NA
GV FILMS	23-Oct-06	23-Oct-12	12	12	0.5	11.0		-95%	140.0	NA
PLETHICO PHARM	22-Oct-07	23-Oct-12	75	75	357.3	484.0	81.5	-26%	145.9	NA
WEBEL-SL EN SYS	25-Oct-07	1-Nov-12	17	17	23.8	550.0		-96%	131.3	NA
ORG INFORMATICS	13-Nov-07	14-Nov-12	16	16	8.9	130.0		-93%	100.0	NA
GTL INFRASTRUCTR	28-Nov-07	29-Nov-12	300	228	9.3	53.0	53.9	-83%	140.4	195.5
SHARON BIO MED	27-Nov-07	4-Dec-12	17	17	292.8	228.0	90.0	28%	141.2	NA
FIRSTSOURCE	3-Dec-07	4-Dec-12	275	191	7.5	92.0	120.6	-92%	139.4	17.5
EASUN REYROLLE	5-Dec-07	5-Dec-12	35	4	51.9	315.0		-84%	142.6	NA
PIDILITE	6-Dec-07	7-Dec-12	40	37	143.6	102.0	130.8	41%	139.4	NA
PRIME FOCUS	12-Dec-07	13-Dec-12	55	55	50.9	111.0	97.2	-54%	143.6	NA
WANBURY LTD	20-Apr-07	17-Dec-12	9	9	21.0	172.0		-88%	139.2	NA
INDOWIND ENERGY	21-Dec-07	22-Dec-12	30	30	5.6	167.0		-97%	100.0	NA
SHREE ASHT CINE	21-Dec-07	22-Dec-12	33	22	4.0	44.0	90.0	-91%	126.4	NA
ANKUR DRUG PHARM	24-Dec-07	27-Dec-12	20	20	16.4	280.0		-94%	133.0	NA
MASCON GLOBAL LT	27-Dec-07	28-Dec-12	50	50	0.9	13.0		-93%	129.4	NA
AKSH OPTIFIBRE	8-Jan-08	8-Jan-13	20	20	7.0	60.0	24.7	-88%	139.9	474.3
BARTRONICS INDIA	4-Jan-08	4-Feb-13	50	50	29.8	191.0	47.3	-84%	139.5	NA
AKSH OPTIFIBRE	5-Feb-10	5-Feb-13	6	6	7.0	20.0		-65%	107.2	NA
GREMACH INFRUSTR	12-Feb-08	13-Feb-13	50	50	5.6	282.0		-98%	137.2	NA
KINETIC ENGINEER	13-Feb-08	15-Feb-13	18	18	92.1	156.0		-41%	119.5	NA
VARDHMAN POLYTEX	12-Feb-08	19-Feb-13	12	9	74.3	107.0		-31%	118.4	NA
JAIPRAKASH ASSO	9-Mar-06	9-Mar-13	213	0	53.3	75.0		-29%	132.1	NA
SINTEX	12-Mar-08	13-Mar-13	225	225	62.9	247.0	112.8	-75%	129.3	12.4
BHARAT FORGE LTD	28-Apr-06	28-Apr-13	40	40	264.6	690.0	140.4	-62%	156.5	8.4

FCCB Cosmos: List of Outstanding Indian FCCBs (Contd.)

Company	Issue Date	Maturity Date	Amt Issued (US\$ mn)	Amt Outstanding (US\$ mn)	Stock Price (A)	Conversion Price (B)	Bond Price (C)	Discount (A/B)	Redemption Premium (%)	Current YTM (%)
TYCHE PERIPHERAL	30-Apr-08	30-Apr-13	12	12	6.4	90.0		-93%	100.0	NA
BRUSHMAN INDIA	6-Jun-08	13-Jun-13	12	12	2.7	129.0		-98%	128.1	NA
AMTEK AUTO LTD	29-Sep-09	30-Sep-14	165	7	97.5	148.0	82.9	-34%	100.0	12.7
TATA MOTORS LTD	15-Oct-09	16-Oct-14	375	120	200.6	121.0	150.8	66%	108.5	(8.5)
PRAKASH IND LTD	16-Oct-09	17-Oct-14	50	17	34.2	161.0	73.1	-79%	100.0	18.5
WELSPUN GUJARAT	16-Oct-09	17-Oct-14	150	150	100.0	300.0	79.8	-67%	102.8	14.2
LARSEN & TOUBRO	21-Oct-09	22-Oct-14	200	200	1088.1	1908.0	97.8	-43%	100.0	4.3
STERLITEIndustr	29-Oct-09	30-Oct-14	500	500	94.5	NA	79.2	#VALUE!	100.0	11.8
SESA GOA LTD	30-Oct-09	31-Oct-14	500	217	162.3	347.0	81.1	-53%	100.0	13.4
REI AGRO	12-Nov-09	13-Nov-14	105	105	16.0	47.0	80.0	-66%	100.0	14.3
TATA STEEL LTD	20-Nov-09	21-Nov-14	547	547	361.8	602.0	90.1	-40%	100.0	8.6
TATA POWER CO	20-Nov-09	21-Nov-14	300	300	93.4	746.0	91.7	-87%	109.5	8.2
JAIPRAKASH POWER	12-Feb-10	13-Feb-15	200	200	33.7	86.0	64.2	-61%	111.7	25.0
VENUS REMEDIES	2-May-06	15-Feb-15	12	5	155.4	364.0		-57%	119.1	NA
PRAKASH IND LTD	29-Apr-10	30-Apr-15	60	60	34.2	230.0	70.8	-85%	100.0	17.2
CORE PROJECTS	6-May-10	7-May-15	75	67	262.5	272.0	79.4	-3%	100.0	15.5
FORTIS HEALTHCAR	17-May-10	18-May-15	100	100	94.6	168.0	88.4	-44%	103.2	9.7
IOL CHEMICALS	28-May-10	5-Jun-15	5	5	21.8	78.0		-72%	141.3	NA
SHIV-VANI OIL	16-Jul-10	17-Aug-15	80	80	188.3	516.0	69.2	-64%	104.3	18.2
ESSAR SHIPPING	31-Aug-10	31-Aug-15	150	150	54.5	92.0		-41%	100.0	NA
VIDEOCON INDUS	15-Dec-10	16-Dec-15	200	194	180.8	240.0	69.9	-25%	100.0	17.8
SUZLON ENERGY LT	12-Apr-11	13-Apr-16	175	175	18.9	54.0	48.5	-65%	108.7	25.5
ADVANTA INDIA LT	12-Jul-11	13-Jul-16	50	50	268.4	282.0		-5%	100.0	NA
ESSAR SHIPPING	31-Aug-10	31-Aug-17	130	130	54.5	92.0		-41%	100.0	NA
JSL STAINLESS LT	23-Dec-04	24-Dec-19	50	24	72.4	120.0		-40%	129.9	NA

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